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THE STATEN ISLAND CHAMBER OF COMMERCE

## Focus on Membership

FOCUS ON....

### ALLEN C. BENTSON INSURANCE AGENCY

*"Trusted Choice" We Serve You First ...[www.bentsoninsurance.net](http://www.bentsoninsurance.net)*



#### *Employee Benefits*

#### *Group Health Division*

Having settled comfortably in their new offices at 653 Forest Avenue, the Allen C. Bentson Agency continues its tradition of providing full, quality driven, insurance services to their customers and surrounding communities. In addition to providing their customers with individual and commercial insurance products, Cindi Garner (an active Chamber member since 1985) joined the firm in March 2002, to compliment their Commercial Lines Division with Employee Benefit Group Health coverages. Her prior experience in Human Resources brings an added benefit to both clients and their employees during the transition period of plan design presentation and renewal.

The agency works together with clients to understand their needs and gather all the necessary information to professionally analyze their current

benefit plan. After review of coverage levels, employee contributions, premiums and physician lists, they are able to offer competitive quotes of similar plan designs from all the major health insurance carriers including Aetna, Empire BCBS, Cigna, GHI, Guardian, HIP, Oxford, United, to name just a few.

#### **EMPLOYEE BENEFIT PRODUCTS SERVICES PROVIDED**

- Group Health
- Group Dental & Vision
- Group Life & Accidental Death & Dismemberment
- Group Long & Short Term Disability Enrollment Support
- On-Site Employee Presentations
- Employee Contribution Hand-outs
- Renewal Negotiations

At renewal time, the agency helps to re-negotiate any premium increases in addition to providing extensive alternatives to keep your benefit plan within your needs and budget. It has been these very services that have proved extremely beneficial to

their client's bottom line. Companies contracted with include not for profits, retail businesses, contractors, restaurateurs, medical & dental professionals, architects, accountants, and attorneys.

Health care costs for employers have become staggering and there's no end in sight of the increases. Recognized as a "Trusted Choice" member, the agency has committed to a Pledge of Performance that promises its customers quality service, competitive pricing, a broad choice of products and unparalleled advocacy.

A native Staten Islander, Cindi has strong ties to a variety of community organizations and the Chamber of Commerce. As a member of the Chamber she has served in many capacities; including past board of director, chairperson of the Louis R. Miller Business Leadership Award committee, chairperson of Business Guild III, Chamber Ambassador, Golf Outing chairperson, and membership committee. ■